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BUSINESS DEVELOPMENT

Your Divestments – We are your partner!

It is our mission to offer high quality products so that our patients as well as our business partners and employees benefit from our success.

The sustainable specialty pharma platform

PROFILE – Who we are

CHEPLAPHARM as your preferred partner

- With a turnover of more than 1 billion euros, CHEPLAPHARM is a global leading platform for legacy and specialty pharma products.
- CHEPLAPHARM is a family-owned pharmaceutical company, headquartered in Germany. We offer our branded products on a global level.
- With our highly scalable specialty pharma platform, we generate annually increasing growth rates.
- CHEPLAPHARM highly values the close and trustful cooperation with its partners. It is our aim to build and maintain constructive and professional collaborations with beneficial effects for both parties.
- Ensuring product availability to all our clients is very important to us. We are committed to offering pharmaceutical products of high quality to patients.



AT A GLANCE – Our competences and core values

M & A Track Record

During the past 20 years the owner family has completed **more than 125 acquisitions** with well-known Pharma companies **in more than 145 countries.**

Companies such for example:



*Includes closed deals only. Since inception, until 30 September 2021.

Fast – Flexible – Reliable

CHEPLAPHARM actively manages global niche and specialty products. We have a longstanding track record in acquiring mature products from international pharmaceutical companies and integrating these products into our portfolio in a proper and sustainable way.

- We have a proven ability to manage all **regulatory affairs and pharmacovigilance swiftly and successfully** in numerous countries according to the respective local requirements
- We have gained longstanding experience in performing **distribution and marketing activities** in collaboration with our global partner network in more than 145 countries (based on local tactics- target groups and KOL management – distribution channels)
- We can offer excellent skills in **reorganising and optimising production**, such as difficult **API sourcing / implementation** and in all other related activities.
- Due to the fact that CHEPLAPHARM is a **family-owned company** with more than 20 years of M & A experience, we are fast and very flexible when it comes to potential deals. **We are experienced, reliable and perfectly fulfil Pharma companies' M&A needs and expectations.**

Package Deals

Due to our division strategy and our focus on niche/-specialty as well as branded originator products, we are always keen to assess all offered divestment projects, regardless of the region, indication or classification.

Beyond this, we are always looking for new projects to strengthen our current areas as well as for other exciting opportunities outside of our current portfolio.

We are cap to acquire and incorporate almost every product with existing turnover.

Request further information

At CHEPLAPHARM, Business Development is operated with our highest level of integrity, directly by our Executive Management. A mutually beneficial and inspiring collaboration with our partners is highly important to us.



HEADQUARTER OFFICE Germany

CHEPLAPHARM Arzneimittel GmbH
Ziegelhof 24
D-17489 Greifswald
P. +49 3834 39 14-0
F. +49 3834 39 14-119
info[at]cheplapharm.com _ cheplapharm.com